

Robert A. Davis

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◆ PROFESSIONAL SUMMARY

Experienced in sales, management, safety, Total Quality, public relations, purchasing, and residential construction. Maintained effective working relationships with clients, vendors and management.

◆ AREAS OF EXPERTISE

Sales, Customer Relations, Operations Management, Team Facilitation, Training and Development, Custom Home Construction, Total Quality, Project Management & Implementation, Purchasing, Policy & Procedures, Public Relations, Office Administration, Financial Management & Analysis and Customer Service.

◆ WORK HISTORY

2007-2023

Outside Sales Representative, Boise Cascade Corporation Billings, MT

- Spearheaded sales in territory along the I-90 corridor between Sheridan, WY & Pierre, SD calling on large chain Home Centers and Lumberyards.
- Promoted new products, worked with contractors, contractor salesmen in education of various building products, their value, and best installation practices.

2003-2007

Product Manager, Boise Cascade Corporation Idaho Falls, ID

- Managed following products:
 - Roofing supplies including felt, shingles, ice and water shield, etc.
 - Siding supplies including Vinyl, Hardie, and Temple Siding
 - Insulation supplies including Cellulose, and Fiberglass
- Total Quality Facilitator for the Idaho Falls Branch

2000-2003

Operations Manager, Boise Cascade Corporation Idaho Falls, ID

- Facilitated all truck drivers, yard personnel and dispatching – including deliveries and receiving, warehousing, etc.
- Leader of the Safety Committee and responsible for all areas of safety

1992-93, 96-98

Carpenter, Fisher Construction Steamboat Springs, CO

- Assisted in the building and development of log homes and custom frame homes.
- Key member in the construction of the foundation, framing, siding, roofing, electrical, drywall, and wood flooring.

1989-1992

Buying Agent, Steamboat Lumber Company Steamboat Springs, CO

- Purchased the lumber, hardware, and building supplies.
- Worked with contractors to assess supply needs and did some project takeoffs.

◆ EDUCATION

- MA Guidance & Counseling Bob Jones University Greenville, SC 1992-1996
- BS Business Management Maranatha College Watertown, WI 1986-1990
- Wyoming Adjuster Exam Prep AdjusterPro
- Principles of Adjuster Estimatrics AdjusterPro

◆ COMPUTER SKILLS

- Xactimate, Outlook, Microsoft Word, Excel, Publisher & PowerPoint MS 1995 - 2010
- Windows, Argos Accounting, Lotus, Microsoft Works, WordPerfect

◆ LICENSES & CERTIFICATES

- Wyoming DHS Non-Resident Adjuster License; TX., OK., AR. Adjuster licenses
- Illinois Real Estate License 1999

◆ PERSONAL ACCOMPLISHMENTS

- built my own house. General Contractor and main Carpenter.